



ARIZONA – NEW MEXICO DAIRY NEWSLETTER

COOPERATIVE EXTENSION
THE UNIVERSITY OF ARIZONA
NEW MEXICO STATE UNIVERSITY

APRIL 2003

Upcoming Events

Dairy Producers of New Mexico Annual Convention/Trade Show

June 20-21, 2003

Ruidoso, New Mexico

(see more information inside)



The Arizona New Mexico Dairy Newsletter is now available on the following websites:

University of Arizona Animal Sciences Website:

<http://animal.cals.arizona.edu/confandnews/>

and

New Mexico State University Extension Dairy Website:

<http://www/nmsu.edu/~dairy>

New Mexico State University Extension Dairy Website:
<http://www/nmsu.edu/~dairy>

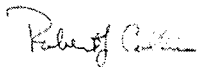
The following videos are available for checkout from New Mexico State University. To obtain a video call Kathy Bustos, (505) 646-3326 or kbustos@nmsu.edu and the video will be sent in the mail, pending availability. There is only one copy of each video available, so we request that videos be returned within two weeks. Note that four of the videos contain an English and Spanish version.

1. The Milking School. Utah State University. Spanish and English. 30 minutes
2. Fitting and Showing Your Dairy Animal....A Winning Experience. Department of Dairy Science, University of Wisconsin. 20 minutes
3. Proper Milking Procedure. University of Florida. Spanish and English. 12 minutes
4. Milking Machine Maintenance. University of Florida. Spanish and English. 16 minutes
5. The Basics of Vacuum and Milking Systems. DHIA Services, 1991. 53 minutes
6. Understanding Dairy Cattle Behavior to Improve Handling and Production. Livestock Conservation Institute, 1992
7. Managing Milking/Ordenar Lecheria. Spanish and English. 1999. 33 minutes
8. Get Milk! Joining A Dairy Crew. University of New Hampshire, 1999. 45 minutes

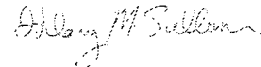
Need to Calculate Production Costs?

University of Wisconsin dairy farm management specialist, Gary Frank, has developed a Excel spreadsheet to calculate variable cost of production and total cost of production. To access the spreadsheet, go to <http://www.wisc.edu/dairy-profit>, click on Decision Making Tools, then go to [costcwt.xls](#).

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DPNM ANNUAL CONVENTION SET

Dairy Producers of New Mexico (DPNM) has set its 2003 Annual Convention/Trade Show and Golf Tournament **June 20-21**, in Ruidoso, NM. Dairy Producers of New Mexico (DPNM) is a grassroots trade association for dairy producers.

The Trade Show will be held Friday, June 20, from 9 a.m. to 3 p.m. at the Ruidoso Convention Center (111 Sierra Blanca Drive). Breaks/refreshments throughout the day will be sponsored by Milk Transport Services, L.P. and Dairy Farmers of America, Inc. Lunch will be sponsored by Hi-Pro Dairy Feeds.

Exhibitor booths are available. The cost of a booth is \$400. The booths are approximately 10' x 10' and include 8' tall back drapes, 3' tall side drapes, one 8' skirted table, two folding chairs and one headsign. Booth registrations will be accepted until the show is full; however to be listed in the program, vendors must sign up before May 29.

After the Trade Show, there will be a Reception at Hawthorn Suites (next to the Convention Center) beginning at 4 p.m. The Trade Show Reception will be sponsored by Farm Credit of New Mexico, Church and Dwight, Diamond V Yeast Culture, Elanco Animal Health and Zinpro.

Trade Show sponsorships are available for \$200. Sponsors are acknowledged in the program and welcome to attend the Trade Show Reception. Golf hole sponsorships are also available for \$200 per hole. Golf sponsors are acknowledged in the program and a sign is posted at a golf hole during the tournament. To be listed in the program, sponsors must sign up before May 29.

The fourteenth Annual Golf Tournament will be held on Saturday, June 21, at the Inn of the Mountain Gods Golf Course with a shotgun start at 7:30 a.m. The cost for golfing is \$100 per player. Entry forms will only be accepted until the tournament is full at 128 players. The Golf Tournament lunches will be sponsored by Ag Specialties and Tom Growney Equipment.

For more information/registration forms, call 1-800-217-COWS (2697) or 505-622-1646.

Dairy Producers of New Mexico

Annual Convention/Trade Show

June 20-21, 2003

Ruidoso, New Mexico

Friday, June 20

- 8 a.m. **Annual Producer's Meeting**
Ruidoso Convention Center
- 9 a.m. – 3 p.m. **Trade Show** — *Breaks/refreshments Sponsored by Milk
Transport Services, L.P. and Dairy Farmers of America, Inc.*
- 11:30 a.m. **Lunch** — *Sponsored by Hi-Pro Dairy Feeds*
- 2:30 p.m. **Vendor Prize Drawings**
- 4 p.m. **Trade Show Reception** — *Sponsored by Farm Credit of
New Mexico, Church & Dwight, Diamond V Yeast Culture,
Elanco Animal Health and Zinpro*
Hawthorn Suites (next door to Convention Center)

Saturday, June 21

- 7:30 a.m. **Golf Tournament - Shotgun Start** — *Golfers'
Lunches/Beverages Sponsored by Ag Specialties and
Tom Growney Equipment*
Inn of the Mountain Gods Golf Course

Dairy Producers of New Mexico
Annual Convention/Trade Show
June 20-21, 2003
Ruidoso, New Mexico

Pre-Registration Form

(Please type or print neatly)

(This form will be used to make nametags. So, please list *everyone* in your group that you want a nametag for.)

Name: _____

Company Name: _____

Spouse/Guest Name: _____

Company Name: _____

Additional Guests' Names: _____

Mailing Address: _____

Telephone #: _____ Fax #: _____

>>Number of persons who will attend Friday's Reception (if no one will attend, please write in zero)

Please mail or fax to:

Dairy Producers of New Mexico
PO Box 6299
Roswell, NM 88202-6299
Fax: 505-622-6306

***Please call the office if you need registration forms for
the Trade Show, Golf Tournament or Sponsorship.***

HIGH COW REPORT

March, 2003

MILK

Arizona Owner	Barn#	Age	Milk	New Mexico Owner	Barn #	Age	Milk
* Red River Dairy	1407	4-4	39,844	* Do-Rene Dairy	3862	4-03	38,790
* Red River Dairy	2272	3-1	38,061	* Do-Rene Dairy	4001	4-03	37,090
* Red River Dairy	973	4-4	37,977	* Do-Rene Dairy	1275	6-06	36,840
* Red River Dairy	7288	6-0	37,422	Pareo Dairy	8292	3-00	36,777
* Withrow Dairy	1673	2-11	36,210	S.A.S. Dairy	82	4-02	36,716
* Red River Dairy	2346	3-1	35,986	Ken Miller Dairy	509	6-06	36,380
* Red River Dairy	6598	7-7	35,614	Pareo Dairy	1228	5-06	35,550
* Hillcrest Dairy	2487	3-5	35,166	* Hafliger Dairy	5355	6-06	35,250
* Withrow Dairy	4279	3-2	35,110	Pareo Dairy	994	5-11	35,147
* Stotz Dairy West	11736	5-8	34,980	* Desperado Dairy	7679	5-06	35,120

FAT

* Rio Blanco Dairy	4528	4-2	1636	* Oasis Dairy	1122	5-09	1466
* Red River Dairy	2157	3-1	1616	Pareo Dairy	1060	3-11	1377
* Red River Dairy	7288	---	1536	* Hafliger Dairy	5355	6-06	1346
* Rio Blanco Dairy	2663	6-1	1513	* Hafliger Dairy	891	5-06	1279
* Red River Dairy	2272	2-1	1475	* Desperado Dairy	7679	5-06	1270
* Stotz Dairy West	14618	3-6	1469	Goff Dairy	13461	4-03	1264
* Red River Dairy	86	5-4	1448	* Hafliger Dairy	6621	4-03	1258
* Red River Dairy	9696	5-3	1423	Pareo Dairy	8292	3-00	1256
* Red River Dairy	9834	5-4	1410	S.A.S. Dairy	1933	7-06	1256
* Stotz Dairy West	12346	5-4	1390	Pareo Dairy	1097	5-06	1242

PROTEIN

* Red River Dairy	973	4-4	1155	* Do-Rene Dairy	4001	4-03	1100
* Red River Dairy	2998	3-1	1100	* Do-Rene Dairy	3862	4-03	1088
* Red River Dairy	2157	3-1	1098	* Desperado Dairy	7679	5-06	1076
* Stotz Dairy West	14618	3-6	1065	* Hafliger Dairy	5355	6-06	1062
* Red River Dairy	1407	4-4	1058	Goff Dairy	13461	4-03	1059
* Red River Dairy	1977	3-1	1040	Goff Dairy	3841	6-06	1058
* Red River Dairy	919	5-4	1024	S.A.S. Dairy	4285	4-03	1057
* Red River Dairy	8988	5-4	1022	* Do-Rene Dairy	3242	5-06	1052
* Red River Dairy	---	---	1021	Pareo Dairy	1568	5-05	1048
* Red River Dairy	2272	3-1	1020	* Desperado Dairy	8040	4-03	1047
* Hillcrest Dairy	2487	3-5	1020	* Do-Rene Dairy	3356	5-06	1047

* 3X milking

**ARIZONA – TOP 50% FOR F.C.M. ^b
MARCH, 2003**

<u>OWNERS NAME</u>	<u>Number of Cows</u>	<u>MILK</u>	<u>FAT</u>	<u>3.5 FCM</u>	<u>D.O.</u>
* Stotz Dairy West	2143	28,107	1026	28,792	169
* Red River Dairy	4180	27,691	991	28,170	124
University of Arizona Holsteins	183	25,771	909	25,886	147
* Mike Pylman Dairy	2458	25,249	890	25,351	165
* Arizona Dairy Company North	2640	25,012	887	25,200	167
* Stotz Dairy East	1133	24,415	871	24,682	229
* Arizona Dairy Company South	3334	24,707	849	24,452	147
* Hillcrest Dairy	2331	24,415	847	24,294	155
University of Arizona Brown Swiss	104	22,651	878	24,034	129
* Danzeisen Dairy, LLC	1266	23,723	848	24,010	151
* Wigwam Dairy	1350	23,461	855	24,010	160
* Zimmerman Dairy	1147	23,528	851	23,974	169
* Del Rio Holsteins	1250	23,868	835	23,863	137
Paul Rovey Dairy	435	23,173	831	23,496	135
* Treger Holsteins, Inc.	491	22,232	791	22,441	171
* Butler Dairy	624	22,315	787	22,413	186
* Saddle Mountain Dairy	2156	23,263	749	22,204	151
* Del Rio Brown Swiss	162	21,486	795	22,184	127
* RG Dairy, LLC	1270	21,986	759	21,815	147
* Dairyland Milk Company	2833	21,922	755	21,722	147
Parker Dairy	4295	20,737	763	21,341	172
* Dutch View Dairy	1612	21,367	742	21,272	173
Goldman Dairy	2060	20,928	741	21,066	180
* Caballero Farms LLLP Holsteins	1744	21,020	736	21,015	146
* Withrow Dairy	5110	21,803	706	20,876	167
Shamrock Farm	7412	21,085	725	20,874	150

NEW MEXICO TOP 50% ACTUAL MILK – OFFICIAL & UNOFFICIAL HERDS

<u>OWNERS NAME</u>	<u>Number of Cows</u>	<u>MILK</u>	<u>FAT</u>	<u>3.5 FCM</u>	<u>D.O.</u>
* Hafliger Dairy	1684	27,957	998	28,272	142
* Pareo Dairy #1	1365	26,816	954	27,065	165
* Hide-Away Dairy	2166	25,844	883	25,494	127
McCatharn North Dairy	1047	24,593	---	---	146
Providence Dairy	2684	24,592	823	23,979	150
Ken Miller Dairy	370	24,505	838	24,185	154
* Tallmon Dairy	491	24,468	839	24,185	172
* Do-Rene Dairy	2252	24,442	844	24,255	128
* Goff Dairy	7769	23,723	839	23,863	160
Pareo Dairy #2	2828	23,611	884	24,544	140
* S.A.S. Dairy	2039	23,351	836	23,654	157
Breedyk Dairy	2787	23,032	737	21,910	144
Vaz Dairy	1719	22,940	784	22,633	150

* 3X a day milking

^b average milk and fat figure may be different from monthly herd summary; figures used are last day/month

**ARIZONA AND NEW MEXICO HERD IMPROVEMENT SUMMARY
FOR OFFICIAL HERDS TESTED MARCH, 2003**

		ARIZONA	NEW MEXICO
1.	Number of herds	56	25
2.	Total cows in herd	80,553	51,240
3.	Average herd size	1438	2050
4.	Percent days in milk	90	86
5.	Average days in milk	196	198
6.	Average milk – all cows per day	65.8	62.0
7.	Average percent fat – all cows	3.5	3.6
8.	Total cows in milk	72,498	22,003
9.	Average daily milk for milking cows	72.4	72
10.	Average days in milk – 1 st breeding	81	73
11.	Average days open	155	152
12.	Average calving interval	13.8	14.1
13.	Percent somatic cell – linear 0-4	90	80
14.	Percent somatic cell – linear 5-6	5	13
15.	Percent somatic cell – linear 7 & above	5	7
16.	Average previous days dry	63	69
17.	Percent cows leaving herd	32	35
		STATE AVERAGE	
	MILK	22,136	21,861
	Percent butterfat	3.5	3.6
	Percent Protein	3.0	3.0
	Pounds fat	783	780
	Pounds protein	653	659

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Tucson, Arizona 85721

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