

# The Measurement of Producer Surplus

Profit Maximization. Let  $p$  = output price,  $q(x_i)$  = production function,  $x_i$  = input  $i$ , and  $w_i$  = price of input  $i$ .

## Optimization Problem

$$\max \pi = p q(x_i) - \sum_i w_i x_i - \text{Fixed Cost} \quad (1)$$

## First-Order Conditions

$$\frac{\partial \pi}{\partial x_i} = p \frac{\partial q}{\partial x_i} - w_i = 0 \quad (2)$$

## Second-Order Conditions

$$D = \begin{vmatrix} \frac{\partial^2 \pi}{\partial x_1^2} & \dots & \frac{\partial^2 \pi}{\partial x_1 \partial x_n} \\ \vdots & & \vdots \\ \frac{\partial^2 \pi}{\partial x_n \partial x_1} & \dots & \frac{\partial^2 \pi}{\partial x_n^2} \end{vmatrix}$$

Principal minors,  $D_{ij}$ ,  
have sign  $(-1)^{i+j}$ , if  
solution is a maximum.

## Input Demands

By implicit function theorem, first-order conditions (2) can be rearranged so that an input demand function is generated:

$$x_i = x_i^*(w_i, p) \quad (3)$$

## Producer Surplus (PS)

$$PS = \text{Revenues} - \text{Variable Costs}$$

$$PS = p q(x_i[p, w], \dots, x_n[p, w]) - \sum_i w_i x_i(p, w)$$

$$\frac{\partial PS}{\partial p} = q(x_i[p, w]) + p \sum_i \frac{\partial q}{\partial x_i} \frac{\partial x_i}{\partial p} - \sum_i w_i \frac{\partial x_i}{\partial p}$$

$$= q(\quad) + \left( p \sum_i \left[ \frac{\partial q}{\partial x_i} - w_i \right] \right) \frac{\partial x_i}{\partial p}$$

$$\text{Since } p \frac{\partial q}{\partial x_i} = w_i,$$

(by first-order conditions)

$$\frac{\partial PS}{\partial p} = q(x_i[p, w], \dots, x_n[p, w])$$

$$\Delta PS = \int_{p_1}^{p_2} q(x_i[p, w]) dp$$

This measure is the area behind the supply curve, and between the two prices. No path-dependence problems arise in the calculation of PS, because the cross-partials of the supply function,  $\partial q(x_i) / \partial p_j$  are equal (by Young's Theorem).